



## 2006 Revenues - Organic growth exceeding objectives

- **+15.8% based on published data**
- **+11.8% on a comparable basis\***

\*Excluding foreign exchange and scope of consolidation effects

*Paris, France, February 7<sup>th</sup>, 2007*

### 1/ 2006 Revenues

The **Teleperformance Group's 2006 consolidated revenues, based on published data, were € 1,385.2 million versus € 1,195.9 million in 2005, increasing by 15.8%.**

**The Group's growth rate is in line with the objective announced at the end of November 2006, despite the unfavorable evolution of exchange rates in December, involving a negative impact on the Euro conversion of the revenues invoiced in foreign currencies.** If not considering this impact, Teleperformance would have achieved a 16.2% growth rate.

**The scope of consolidation effect** represented a net positive impact of **€ 33 million**, including € 30.9 million for the NAFTA region.

**On a comparable basis (excluding foreign exchange and scope of consolidation effects), the Group's consolidated revenues increased by 11.8%, exceeding the 11.5% objective announced last November.** The Group's organic growth was distributed equally over the network.

### 2/ 4<sup>th</sup> Quarter 2006 Revenues

**Based on published data, the consolidated revenues achieved by Teleperformance in the 4<sup>th</sup> quarter 2006 amounted to € 396.3 million, corresponding to an increase of 8.4%.**

**The foreign exchange effect** represented a **negative impact of € 13 million** on the revenues achieved in the fourth quarter, mainly resulting from the Euro conversion of the revenues invoiced in **US Dollars and Brazilian Reals.**

**Without considering the foreign exchange effect, the consolidated revenues increased by 12%.**

**On a comparable basis (excluding foreign exchange and scope of consolidation effects), the consolidated revenues increased by 9.5%.**



## Distribution per Region

(in Millions of Euros)	At December 31 <sup>st</sup> , 2006	At December 31 <sup>st</sup> , 2005	Growth (in %)	
			Published data	On a comparable basis**
Europe	654.9	581.0	+12.7	+12.3
NAFTA*	567.2	480.2	+18.1	+11.1
Other	163.1	134.7	+21.1	+12.1
<b>Total</b>	<b>1,385.2</b>	<b>1,195.9</b>	<b>+15.8</b>	<b>+11.8</b>

\* North America and Mexico

\*\* Excluding foreign exchange and scope of consolidation effects

## Distribution per Activity

The **Inbound** activity increased by 1% compared to 2005 and now stands for **65%** of the revenues versus 64% in 2005.

(in %)	At December 31 <sup>st</sup> , 2006	At December 31 <sup>st</sup> , 2005
Inbound	65.0	64.0
Outbound	29.0	31.0
Other	6.0	5.0
<b>Total</b>	<b>100.0</b>	<b>100.0</b>

## About Teleperformance

Teleperformance (Euronext: FR 0000051807), the **world's co-leading provider** of outsourced CRM and contact center services, **operates under various brands**, such as **Teleperformance** for customer acquisition, customer service and customer growth programs, as well as **TechCity Solutions** and **Cash Performance** respectively specializing in technical support and debt collection. In 2006, the Teleperformance Group achieved € 1,385 million revenues (US\$ 1,824 million - exchange rate at December 31<sup>st</sup>, 2006: € 1 = US\$ 1.317).

The Group operates nearly **56,500 computerized workstations with more than 70,000 employees (Full-Time Equivalents) across 263 contact centers (including 91 contact centers directly managed in clients' premises) in 42 countries**, and conducts programs in more than 60 different languages and dialects on behalf of major international companies operating in various industries.

For more information, visit [www.teleperformance.com](http://www.teleperformance.com)

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